



40-50%





|        |    | 20        | 21        | 22        | 23        | 24        |
|--------|----|-----------|-----------|-----------|-----------|-----------|
| 12     | 31 |           |           |           |           |           |
| (%)    |    | 21.2%     | 26.1%     | 24.9%     | 24.8%     | 24.7%     |
| (%)    |    | 3.3%      | 7.7%      | 8.0%      | 7.9%      | 8.1%      |
| ROE(%) |    | 7.9%      | 25.3%     | 27.4%     | 26.1%     | 24.0%     |
| SG&A/  |    |           |           |           |           |           |
| (%)    |    | 11.9%     | 10.1%     | 10.0%     | 10.4%     | 10.3%     |
| (%)    |    | 16.9%     | 18.7%     | 18.0%     | 19.0%     | 19.0%     |
|        |    | 44.0      | 47.2      | 41.8      | 41.7      | 36.7      |
|        |    | 22.6      | 22.7      | 19.3      | 20.5      | 21.4      |
|        |    | 26.0      | 21.8      | 21.4      | 20.3      | 20.3      |
| /      |    | 3.2       | 3.1       | 2.3       | 1.8       | 1.3       |
| /      |    | 0.50      | 0.66      | 0.81      | 0.94      | 1.01      |
| /      |    | 4.63      | 4.48      | 3.71      | 3.17      | 2.68      |
|        |    | 2.6       | 4.7       | 6.5       | 8.5       | 12.4      |
|        |    |           |           |           |           |           |
|        |    |           |           |           |           |           |
| 12     | 31 | 20        | 21        | 22        | 23        | 24        |
|        |    | 1,858.2   | 3,898.9   | 4,211.3   | 4,976.3   | 5,451.9   |
|        |    | (47.2)    | (747.2)   | (283.8)   | (54.5)    | 314.4     |
|        |    | (106.9)   | (406.2)   | (526.2)   | (677.7)   | (760.3)   |
|        |    | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
|        |    | 1704.0    | 2745.5    | 3401.3    | 4244.1    | 5006.0    |
|        |    | (4,016.0) | (3,854.1) | (2,937.1) | (2,002.3) | (2,007.8) |
|        |    | 114.2     | 128.4     | 297.5     | (223.2)   | 267.8     |
|        |    | (3,901.8) | (3,725.7) | (2,639.6) | (2,225.4) | (1,740.0) |
|        |    | 2314.2    | 1444.3    | (639.6)   | (1330.9)  | (2425.9)  |
|        |    | 0.0       | 0.0       | 303.9     | 0.0       | 0.0       |
|        |    | (93.7)    | (116.2)   | (359.6)   | (433.4)   | (486.2)   |
|        |    | (225.1)   | (136.8)   | (1.5)     | (0.6)     | (0.2)     |
|        |    | 1995.4    | 1191.3    | (696.8)   | (1764.8)  | (2912.3)  |
|        |    | (202.4)   | 211.1     | 65.0      | 253.9     | 353.7     |
|        |    | 884.4     | 682.0     | 893.1     | 958.1     | 1,212.0   |
|        |    | 682.0     | 893.1     | 958.1     | 1,212.0   | 1,565.7   |



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1%

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|   |          |
|---|----------|
| 6 | 15%      |
| 6 | 5% 15%   |
| 6 | -5% 5%   |
| 6 | -5% -15% |
| 6 | -15%     |

( )